

**Iowa Department of Natural Resources  
Natural Resource Commission**

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**ITEM**

**20**

**DECISION**

**TOPIC**

Agreement with Kalkomey Enterprises for Education Materials

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The Natural Resource Commission is requested to approve an agreement between the Department and Kalkomey Enterprises to provide boating safety educational materials to the DNR for \$27,500. Kalkomey has been providing printed education materials annually since April 2003.

Kalkomey Enterprises has developed materials that are approved by the National Association of State Boating Law Administrators (NASBLA) and follow the current design and format used in other materials for boater education. All the materials provided are consistent with the basic boating courses offered by the U.S. Coast Guard Auxiliary, which is an approved education course for the Department. Under the current contract, Kalkomey will provide materials for the Department, such as: Boat Iowa PowerPoint presentation, Boat Iowa Exams, Instructor's guide, Boat Iowa Internet course distance-learning product and complete support services, Boat Iowa NASBLA approval package, the Handbook of Iowa Boating Laws and Regulations printed Boaters' Handbook, and the Handbook of Iowa Boating Laws and Regulations Online Boaters' Handbook.

Department staff have already contracted with Kalkomey under the belief that former processes, allowable when the Department was a Charter Agency pursuant to Iowa Code chapter 8J, were still valid and that Commission approval would not be required. The Department has been working with the Iowa Department of Administrative Services to correct the contracting process used for this most recent acquisition that occurred after the sunset of the Charter Agency status and asks that the Commission approve this expenditure. A new contracting process that has recently gone into effect should prevent this situation in the future.

Lowell Joslin, Law Enforcement Bureau Chief  
Conservation and Recreation Division  
September 11, 2008